



Partner Benefits

- ⊕ Significant additional revenue opportunity
- ⊕ Generous margins
- ⊕ Professional service opportunities (in operations)
- ⊕ Responsive development (new features, etc.)
- ⊕ Personalized pre-sales support
- ⊕ Live customer demos
- ⊕ Flexibility of either perpetual license or subscription

Contact us today for a demonstration and to discuss how to start benefiting from meeting your clients' specific operational needs.



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<http://www.autooperate.com>

Operations: Why Automate?

Operations are what a company "does"

- ⊕ Success depends on "doing" well
- ⊕ Automation facilitates success

Automating operations provides:

- ⊕ Efficiency
- ⊕ Metrics
- ⊕ Controls
- ⊕ Transparency

Without automation, many resort to:

- ⊕ Manual / verbal process management
 - Inefficient and subject to error
 - Doesn't scale
- ⊕ Excel spreadsheets for business-critical data
 - Hard to control data integrity and security
 - Requires manual updating and repetitive entry
 - Are generally undocumented
 - No centralized source of data or audit trail
- ⊕ Home-grown Access databases
 - Often built in haste
 - Often are not well-architected
 - Not highly scalable or secure
 - Down time for updates and maintenance
 - Can't access remotely
- ⊕ Custom development
 - Expensive and time-consuming
 - Not agile / inflexible for emerging needs
- ⊕ Industry-specific suites
 - Can be good if they exist, but...
 - Generally inflexible
 - Quality and support varies

OpsStream™ provides:

Efficiency

- ⊕ Work flows smoothly through organization
- ⊕ All relevant data is easily accessible
- ⊕ Intrinsic benefit to workers
- ⊕ Reduces errors, increases capacity and quality
- ⊕ Configure on-the-fly to accommodate change
- ⊕ Integrates with other systems

Metrics

- ⊕ User-specific dashboards shows work to do
- ⊕ Track what was done, when and by whom
- ⊕ Know how long things really take
- ⊕ Know when exceptions occur
- ⊕ Analytical data for:
 - Continuous improvement
 - Validation of financial data and forecasting

Controls

- ⊕ Safeguard critical processes
- ⊕ Safeguard data and data integrity
- ⊕ Intrinsic enforcement of company policies
- ⊕ Audit trail
 - Compliance
 - Quality assurance and litigation avoidance

Transparency

- ⊕ Real-time status and exceptions
 - For workers, managers and executives
 - Optionally for customers and suppliers
 - Roll up multiple locations, divisions
- ⊕ Keep track of every piece of work all the time
- ⊕ Real-time and forward load planning
 - How much work is there by department?
 - What is the future workload by department?
- ⊕ Time and user-stamped completions
- ⊕ Coordinate across disparate systems

OpsStream™ is:

- ⊕ Operations Execution System (OES)
 - Supports the “doing” of operations
 - Also known as:
 - Operations Management System (OMS)
 - Manufacturing Execution System (MES)
- ⊕ Web-based
 - Access the system from anywhere
 - No software to support on the workstation
- ⊕ Microsoft SQL 2005-based
 - Data and business logic
 - Reliable, scalable and well-understood
- ⊕ Licensed on a concurrent user basis
 - License from 5 to an unlimited number of users
- ⊕ Flexible
 - User-friendly configuration by partner or client
 - Scope of use can expand over time
 - Suitable for most any industry
- ⊕ Scalable
 - Depth (limitless records, users)
 - Breadth (limitless record types, processes)
 - Multiple user interfaces (i.e. customers, suppliers)
- ⊕ Powerful
 - Integrated bar code support
 - Touch screen-based UI for shop floor
 - Limitless processes and advanced data types
- ⊕ Secure
 - Granular role-based access control
 - Table, record and field-level permissions
 - Hardened self-contained web server
- ⊕ Interoperable
 - Supports eConnect, web services, custom event handlers (inbound and outbound)
 - Supports direct SQL calls and other API’s
 - Supports wireless devices (Nextel handsets et al) for data collection and task completion